





Updated 14.11.2011

| Overall objective | Indicators | Source of verification |
|---|--|---------------------------------------|
| To strengthen and promote Bothnian | The attractiveness of Bothnian Bay as a destination | Visitor counts and surveys |
| Bay marine area and its islands as | has increased. | Tourism statistics |
| important travel destination as well as | Bothnian Bay is recognised as a common resource for | Employment statistics |
| a spiritual and physical resource for the | business development. | Surveys |
| locals, public and decision-makers. | The sustainable use of both nature and culture values create basis/ common ground for tourism and recreation development in the Bothnian Bay | Amount of marine development projects |

| Purpose | Indicators | Source of verification | Assumptions |
|--|--|--------------------------------------|---------------------------------|
| Promote networking between | Cross-border marine forum coordinates progress | Visitor surveys | Stakeholders are committed |
| different stakeholders through | and lead to strengthened institutional marine | Tourism statistics | and willing to develop the area |
| increasing cross-border and cross- | cooperation both on national and international level, | Employment statistics | together |
| sector cooperation | which is seen as launched cross-border national park | Surveys | Natural values and marine |
| | co-operation and common database activating | The annual report of marine forum | tourist attractions remain |
| 2) Raise awareness about the area | common actions | Project database | pristine |
| and enhance its' active use by | | National park co-operation agreement | Co-operation with tourism |
| informing of the different possibilities | 2) There is an increased awareness of the possibilities | Amount of investments and projects | enterprises is productive and |
| the area has to offer for locals and | and potentials of the Bothnian Bay marine area among | | enterprises benefit from the |
| visitors. In addition, to familiarize | the entrepreuners and decision-makers. This can be | | project results in a concrete |
| different stakeholders to the area | seen as well in the county plans and objectives, as | | way |
| (decision makers, media). | increased tourism and investments in the sea area | | Local population is aware of |
| 2) Offer verious and easily evailable | 2) Communication and visitor management has | | the uniqueness of the Bothnian |
| 3) Offer various and easily available | Communication and visitor management has become more effective in the attractions. Various | | Bay and is proud of it. |
| information concerning the area and | | | |
| its services and attractions through elaborating the information services of | information about the region, its' values, services and events is easily and in a consumer friendly format | | |
| the area | available and it is widely utilized. | | |
| lile alea | available and it is widely dillized. | | |
| 4) Facilitate the arrival of the visitors | 4) The sea area is in active use and the services of the | | |
| through elaborating the services, | main island attractions in the area are consistent and | | |
| accessibility and management actions | correspond to the needs of the visitors. | | |
| of the area as an entity by applying | | | |
| the best practices together with the | | | |
| stakeholders. | | | |







| Results | Indicators | Source of verification | Assumptions |
|---|--|---|--|
| The cross-border co-operation in the public sector is active. Communication and exchanging experiences is increased. Tourism lies on sustainable ground. 3) Bothnian Bay is known as a single destination. The publicity and attractiveness of the area is strengthened (28.). Knowledge about Bothnian Bay and its' potential among locals, public and decision makers is increased. Information exchange is diverse and unified. Visitors are aware of the guidelines guiding the usage of different attractions (914.). Tourism entreprises, tourists, decision markers and locals use Bothian Bay and its attraction as a resource for recreation. The service concepts of the tourist attractions are unified and based on best practices. (1519.) | The amount of investments and projects to the marine areas is increased (1,2) The visibility of marine events is increased. (2) The visibility of marine attractions is improved (2,3) Amount of users in the marine information and guiding services is increased (3) The visitor management is improved (3) Accessibility of marine attractions for non-boat-owners has improved (4) The quality of services on islands has improved (4) Local ownership is strengthened, in other words users act as developers and managers of attractions and their services (4). The number of cross-border service infrastructures is increased (4) | Project database Annual report of marine forum National parks' co-operation agreement Event calendar County statistics Visitor and customer surveys (2,3,4) Number of electronic information material (3) Entreprise statistics (4) Co-operational agreements (1,4) Cross-border service/ infrastructure development studies (4) Maintenance agreements (4) | Stakeholders are committed and willing to develop the area together Natural values and marine tourist attractions remain pristine Co-operation with tourism enterprises is productive and enterprises benefit from the project results in a concrete way Local population is aware of the uniqueness of the Bothnian Bay and is proud of it. |















| Activity | Aim | | Expenses |
|--|--|---|---|
| 0. Project administration (WP0) | The project functions as planned, in a effect and open way and reaching its goals within project budget. | | Mainly working hours |
| Tasks | Schedule | Resources | Outcomes |
| 0.1 Planning project implementation | Autumn'11, updating when needed | Project responsables | Project log frame Specific work plans with all the project participants, memos |
| 0.2 Recruitment of project personnel | Spring-Summer 2011 | Metsähallitus personnel, Project Manager (PM), Skellefteå, internet | Contract of employment: Project manager (PM) Local coordinators (LCs) |
| 0.3 Project management and monitoring schedule | Continuous | Project Manager (PM), steering group, financial authority, travels, meetings events, materials | Smooth, effective and systematic project implementation High-quality outputs Up-to-date project log frame |
| 0.4 Monitoring project finance | Continuous | PM, <u>Local Coordinator (LC)</u> (Swe), financial secretary (Fin, Swe), working group, steering group, audit fee | Budget monitoring, general ledger Project log frame Offer documents (auditing) Audit documents |
| 0.5 Reporting and requests for payment | First payment period:1.531.12.11; then 3 pcs/year Final report '14 | PM, LC (Swe), steering group | Interim reports Final reports (financiers, inner report for Metsähallitus (MH) Payment requests |
| 0.6 Communication with financial authority and project partners | Continuous | PM, LC (Swe), financial secretary (Swe), working group, visits to enterprises, events, communication | Confidence Transparency Memos Tool for delivering material (intranet?) |
| 0.7 Co-operation agreement between head project partners (Metsähallitus, Skellefteå) | Winter'11/'12 | PM, LC (Swe), Metsähallitus, Skellefteå | Accepted agreement document Confidence Transparency |
| 0.8 Co-operation and networking with other projects | Continuous | LCs, PM, | Avoiding overlapping between the projects Communication exchange Confidence Transparency |















| 0.9 Partner invoicing | Once a year | PM, LC-Swe, financial secretary (Fin, Swe), steering group | Systematic project implementation |
|--|---|--|---|
| 0.10 Steering group meeting | Following payments and reporting schedule (three times a year) | PM, LC (Swe), Fin-LC if necessary Steering group, travels | Minutes Systematic project implementation Offer documents Communication,transparency |
| 0.11 Working group meetings -connected to forum meetings (1.3) | Cross-border meetings: I: Febr'12 II: May'12 III:Oct'12 IV: Marc'13 V: Dec'13 | LCs, PM working group, meetings, travels | Systematic project implementation Memos Agreement of marine forum future Cost comparison documents Communication exchange, transparency |
| 0.12 Translation of project materials | | PM | |
| 0.12.1 Open call for the translation | Jan'12 | PM | Offer documents |
| 0.12.2 Contract with the producer | Feb'12 | PM, Swe-LC | Contracts |
| 0.13 Project document archiving | Continuous | PM, LC (Swe), Metsähallitus & Skellefteå archive systems | Visibility Transparency Materials archived according to financial authority's guidelines |
| 0.14 Open for all seminar (including program, venue, catering) | February 2014 | LCs | Cost comparison documents Transparency, confidence |
| 0.15 Communication | Continuous | PM, LC (Swe), working group, partners | Communication plan Media monitoring document Project webpages Project broschyre, project logo Visibility, transparency, confidence |

Activity Aim Expenses















| Activating co-operation and networking actors (WP1); marine forum | Co-operation between different public actors is active and organized. Marine forum guides and coordinates marine co-operation permanently both on national and international level ensuring that both the actions and visitor management rest on a sustainable ground. Public sector is committed to the marine development. | | Estimated total 15 000 € of which 3/5 Fin, 2/5 Swe |
|--|--|--|--|
| Tasks | Schedule | Resources | Outcomes |
| 1.1 Planning project implementation | Summer 2011, continuous | Project responsables | Project log frame Specific work plans with all the project participants, memos |
| 1.2 Nomination and selection of representatives to the forum | I: September'11 II:Jan-Feb'12 III:May-June'12 IV:Nov-Dec'12 V:Sep'13 | Project responsables, working group, steering group | Assembly is clear |
| 1.3 Forum meetings_(5 pcs) - cross-border working group meetings will be organized in connection with the forums | I: Febr'12 (Fin-Swe, KemiTornio-Haparanda) II: May'12 (Swe) III: Oct '12 (Fin, Oulu) IV: April '13 (Fin, Kalajoki) V: Dec '13 (Swe-Fin) | Project personnel, working group, experts, travels, meetings | Communication exchange, transparency |
| 1.3.1 Programme planning, invitations | | Project personnel, working group, travels, external services | High-quality programmes |
| 1.3.2 Venue and catering | | LCs | Cost comparison documents |
| 1.3.3 Travels and accommodation | | LCs | Transfers and accommodations booked Cost comparison documents |
| 1.4 Agreement for forum objectives, actions and continuation | Dec '13 | PM, marine forum | Forum meeting protocols Forum-agreement document |
| 1.5 Communication | After the forum meetings | Project personnel, Metsähallitus personnel (communication) | Newsletter, news article, press meeting, project web pages |















| Activity | Aim | | Expenses |
|--|---|--------------------------------------|--|
| 2. Activating co-operation and networking actors (WP1); project co-operation | Co-operation between projects is intensified, which leads to a permanent and sustainable developing | | Working hours |
| Tasks | Schedule | Resources | Outcomes |
| 2.1 Planning implementation | Summer 2011 | Project personnel | Project log frame Specific work plans with all the project participants |
| 2.2 Surveying the current projects | Continuous | LCs, travels, meetings | Up-to-date project database |
| 2.3 Updating project database | I:Jan-Feb'12, II: Nov- Dec'12, III: Nov-Dec'13 | LCs | Up-to-date project database on project webpages |
| 2.4 Activating project co-operation | Continuous | Project personnel, travels, meetings | Transparency Confidence Meeting memos Avoiding overlapping work |
| 2.5 Supporting project planning | Continuous | Project personnel, travels, meetings | Common goal Project plans Communication exchange Transparency, new ideas |
| 2.6 Committing stakeholders for project database maintenance | Dec'13 | Marine forum | Forum-agreement document |















| Activity | Aim | | Expenses |
|---|---|--|--|
| 3. Activating co-operation and networking actors (WP1); co-operation of national parks | Haparanda Skärgård (SWE) and Bothnian Bay (FIN) national parks know each others' best practices and operating concepts and are committed to the common goals owing to the co-operation agreement. | | Working hours, travel costs |
| Tasks | Schedule | Resources | Outcomes |
| 3.1 Planning implementation | Summer 2011 | Project personnel | Project log frame Specific work plans with all the project participants, memos |
| 3.2 Sharing and familiarization of the national park practices and management | I: Spring'12 meeting in Fin/Swe II: Spring'12, Inari-Pasvik II: Aug'12 (fin project personnel) Paanaj./Russia III: Autumn'12, in national park areas IV: Aug'13, Kosterhavet) | Project manager, local coordinator Fin Metsähallitus (MH) personnel Haparanda Skärgård (HS) personnel Travels | Memos Cost comparison documents |
| 3.3. Travels reports | After the travels | Project personnel, MH and HS personnel | Meeting protocols Other material |
| 3.4 Determining the goals for cross- border national park development | 2012/2013 | MH and HS personnel, project personnel | Co-operation agreement document |
| 3.5 Participating to project planning concerning cross-border national park development | 2012/2013 | Project responsables, MH and HS personnel | Common goal |
| 3.6 Communication | Related to travels | Project personnel, MH and HS personnel | Press release |

| /\ | Λim I | LVD | 00000 |
|-----------------|--------|-----------|--------|
| ACTIVITY | Aim | - X () t | enses |
| , , , , , , , , | , will | | 01.000 |















| 4. Raising awareness (WP2); familiarization trips to decision makers (4 pcs) | Decision makers' awareness concerning the attractions and potential in the Bothnian Bay is raised through familiarization to the area. | | Estimated total 19 600 € of which 2/4 Fin, 2/4 Swe |
|--|--|--|--|
| Tasks | Schedule | Resources | Outcomes |
| 4.1 Planning implementation | Summer 2011 | Project responsables | Project log frame Specific work plans with all the project participants, memos |
| 4.2 Surveying the destinations for decision-makers' trips (appr.4 pces) | Continuous | Project personnel, working group | High-quality destinations are selected |
| 4.3 Programme planning and selection of the participants | same as above | Project personnel, working group, tourism sector | Participants selected Programme prepared Invitations sent |
| 4.4 Call for offers for and selecting of the trip producer | following 4.3 | PM, LCs | Offer documents |
| 4.5 Contracting the trip producer | following 4.4 | PM | Contracts |
| 4.6 Trips for decision makers | I:May-June'12 (Kalajoki?) II: Aug-Sep'12 III:May-June'13 IV: Sep-Oct'13 | Travels, external services | High-quality trips |
| 4.7 Communication | After the trips | Project personnel | News article and radio |

| Α | | A ' | F |
|------------|---|--------|-----------|
| Activit\ | 1 | Aim | Expenses |
| 7 (0(1)11) | | 7 MITT | LAPCHISCS |















| 5. Raising awareness (WP2); familiarization trips to media | the area. The public, touri | Bay increases owing to the familiarization of media to sts and local communities know the different ces. Interest towards Bothnian Bay as a destination increases. | Estimated total 37 900 € of which - 3 for local media: 2/3 Fin, 1/3 Swe - 2 for national: ½ Fin, ½ Swe - 1 for international |
|--|--|--|--|
| Tasks | Schedule | Resources | Outcomes |
| 5.1 Planning implementation | Summer 2011 | Project responsables | Project log frame Specific work plans with all the project participants, memos |
| 5.2 Programme planning and participant selection | 2012-2013 | Project personnel, working group, tourism sector | Participants selected, programmed prepared, invitations sent |
| 5.3 Call for offers of the trip producer and selection | Following 5.2 | PM, LCs | Offer documents |
| 5.4 Contracting the trip producer | Following 5.3 | PM | Contracts |
| 5.5 Compiling material | Following 5.4 | Project personnel | High-quality materials |
| 5.6 Trips for media | May-June'12 (2 local trips; FI & SE) Jan-Feb'13 (1 local trip; Finland) May-June'13 (2 national trips; FI & SE) Aug'13 (international) | Travels, external services, project personnel, media consultant, tourism sector | Trips of high-quality |
| 5.7Communication | After the trips | Project personnel | TV, radio, press |

| Activi | ty | Aim | Expenses |
|--------|----|-----|----------|















| 6. Raising awareness (WP2), participation to fairs | The attractiveness and awareness of the Bothnian Bay is increased due to visibility of the area in fairs and material that support tourism sector and project partners to participate to the fairs. | | Working hours, material costs of which estimated total 2 500 € (2/3 Fin, 1/3 Swe) | |
|--|---|--|---|--|
| Tasks | Schedule | Resources | Outcomes | |
| 6.1 Planning implementation | Continuous | Project personnel | Project log frame Specific work plans with all the project participants, memos | |
| 6.2 Surveying suitable fairs | Continuous | LCs, working group, meetings, travels | The suitable fairs are known and mutual understanding about project's participation made together with tourism sector | |
| 6.3 Purchasing materials for fairs | Before the fairs | Project personnel | Networking Cost comparison documents | |
| 6.4 Producing material for fairs | Before the fairs | External service Development plan for communication (9.) | Suitable material | |
| 6.5 Participating in fairs - travel fairs Helsinki (January) - boat fair Helsinki (February) - boat fairs Stockholm (March) - allt för sjö (March) - other relevants | February 2012 March 2012 January 2013 February 2013 March 2013 January 2014 February 2014 March 2014 | Project personnell (2013) LCs (2014) | Bothnian Bay area is known among the fair visitors and others | |
| 6.6 Communication | After the fairs | Project personnel | Press | |















| Activity | Aim | | Expenses |
|--|--|---|---|
| 7. Raising awareness (WP2), events | Co-operation between eve events and marine area in | nt organizers has intensified and visibility of both them is increased. | Working hours, estimated total 5 000 € of which 50% Fin, 50% Swe |
| Tasks | Schedule | Resources | Outcomes |
| 7.1 Planning implementation | Continuous | Project personnel | Project log frame Specific work plans with all the project participants, memos |
| 7.2 Surveying suitable events | Continuous | Project personnel, working group tourism sector, Non profit organizations (NGOs), travels | Events surveyed Up-to-date event calendar |
| 7.3 Planning and organizing current events and potential new ones together with tourism sector | Summer 2011: Bothnian Bay national park celebration, celebration in Röyttä island Winter 2012: winter swimming competition Skellefteå Summer 2012: Bothnia Eskader Summer 2013: Paddling event in Kalajoki | Project personnel, working group tourism sector, organizations, travels | Cost comparison documents Offer documents High-quality events planned and organized |
| 7.4 Communication | | Project personnel, tourism sector | Press |















| Activity | Aim | | Expenses |
|--|--|---|--|
| 8. Raising awareness (WP2), awareness campaign for guiding and service key spots | Natural and cultural values of Bothnian Bay are visible at key spots for guiding | | Estimated total 9 500 € of which 5 000 Fin, 4 500 Swe |
| Tasks | Schedule | Resources | Outcomes |
| 8.1 Planning implementation | Continuous | Project personnel | Project log frame Specific work plans with all the project participants, memos |
| 8.2 Selection of suitable key spots and products according to development plan for communication and joint visual outlook (9.) | Spring'13 | Project personnel, Working group, representatives of tourism sector, travel, development plan for communication and joint visual outlook (9.) | Suitable points and places for selected products selected |
| 8.3 Call for offers for and selecting the producer of the awareness campaign product | Following 8.2 | PM | Offer documents |
| 8.4 Contracts related to the awareness campaign produt | Following 8.3 | PM | Contracts |
| 8.5 Producing the selected new product | Spring'13-Dec'13 | External service | Product is ready |
| 8.6 Placing products and materials in key spots, delivery of the material and familiarization to it | Nov-Dec'13 | Project personnel | Material presented |
| 8.7 Communication | Jan'14 | Project personnel | Newspaper article, project web pages |















| Activity | Aim | | Expenses |
|---|------------------------------|---|--|
| 9. Enhancing the delivery of information (WP3), development plan for communication and joint visual outlook | the Bothnian Bay are know | ry channels that describe attractions and services of wn. Bothnian Bay has a joint visual outlook, that has ion with tourism actors and which is used in guiding ation. | Estimated total 23 000 € of which 100% Fin |
| Tasks | Schedule | Resources | Outcomes |
| 9.1 Planning implementation | Continuous | Project personnel | Project log frame Specific work plans with all the project participants, memos |
| 9.2 Call for offers for and selecting the producer of the development plan and joint visual outlook | Autumn'11 | PM | Offer documents |
| 9.3 Contracting with the producer | December'12 | PM | Contract |
| 9.4 Producing the joint visual outlook and development plan for communication | January-April'12 | External services | Joint visual outlook created Development plan for communication |
| 9.5 Workshops for defining the target state for information delivery and joint visual outlook (4-6pc) | Jan'12 (FI), Jan-Feb'12 (SE) | LC, PM, developmental plan consultant (9.2) | Target state defined |
| 9.5.1 Programme planning, invitations | Sep-Dec'11, Jan-Feb'12 | LC, consultant (9.2) | Meeting place booked |
| 9.5.2 Venue and catering | Sep-Dec'11, Jan-Feb'12 | LC, consultant (9.2) | Offer documents High-quality programme, |
| 9.5.3 Compiling material | Sep-Dec'11, Jan-Feb'12 | Project personnel, consultant (9.2) | High-quality material |
| 9.6 Writing instructions for using the joint visual outlook products | May-Oct'12 | Project personnel, consultant (9.2), | Offer documents Stakeholders and actors guided to use joint visual outlook Instructions for joint visual outlook |
| 9.7 Agreement about the ownership of the joint visual outlook | Dec'13 (forum meeting) | Marine forum, PM | Forum-agreement document |
| 9.8 Promote the use of joint visual outlook in partners' information delivery | Nov '12 -> | Project personnel, working group | The use of joint visual outlook is general in partner communication |
| 9.9 Communication | Spring'12 | Project personnel | Project web pages |















| Activity | Aim | | Expenses |
|--|-------------|--|--|
| 10. Enhancing the delivery of information (WP3), attraction book | | | Estimated total 47 000 € of which 50% Fin, 50% Swe |
| Tasks | Schedule | Resources | Outcomes |
| 10.1 Planning implementation | Continuous | Project personnel | Project log frame Specific work plans with all the project participants, memos |
| 10.2 Selecting the attractions presented in the attraction book | Jan'12 | Working group, development plan for communication (9.4), Perämeren satamat 2010 – report | Attractions selected |
| 10.3. Organizing workshops about the content of the attraction book (2 pcs) | Feb-Marc'12 | LCs, PM | Workshops organized, workshop memo |
| 10.3.1 Programme planning, invitations | | LCs, working group | High-quality programme |
| 10.3.2 Venue and catering | | LCs | Cost comparison documents |
| 10.3.3 Compiling material | | LCs | High-quality material |
| 10.4 Open call for and selection of the producer of the attraction book | Jan'12 | PM, HILMA-responsible in Metsähallitus | Offer documents |
| 10.5 Production of the book (text, visual material, translation, layout) | Mar-Dec'12 | Instructions for outlook (9.4.), external service, project personnel | Electronic attraction book |
| 10.6 Linking the book in web pages | Dec'12 → | Project personnel, external services | Attraction book available |
| 10.7 Printing some paper copies of the book | Dec'12 → | PM, external services | Offer documents |
| 10.8 Delivery of the book for guiding and service key spots (electronic, paper copies) | Dec'12 → | Project personnel, external services | Attraction book is available in guiding and service key spots |
| 10.9 Communication | Dec'12 → | Project personnel | Newspaper article, Email newsletter, project web pages |















| Activity | Aim | | Expenses |
|--|------------|---|---|
| 11. Enhancing the delivery of information (WP3), electronic information delivery | · | | Estimated total of 49 000 € of which 26 000 Fin, 23 000 Swe |
| Tasks | Schedule | Resources | Outcomes |
| 11.1 Planning implementation | Continuous | Project personnel | Project log frame Specific work plans with all the project participants, memos |
| 11.2 Selecting the way how to develop marine internet pages | Spring '12 | Development plan for communication (9.4), external service | Selecting solution |
| 11.3 Call for offers and selecting the technical updating and linking the information material (attraction book etc) | Autumn'12 | Instructions for outlook (9.4) Project personnel, external service | Offer documents Materials technical updating done |
| 11.4 Linking the materials to internet pages and testing | Spring 13 | External service, project personnel | Offer documents Links operate |
| 11.5 Organizing workshops content for the blog and mobile solutions (1 + 2 pcs) | Nov-Dec'12 | Project personnel, Metsähallitus personnel, probable external services (consultant) | High quality workshops organized Content of mobile and blog clarified Offer documents (if needed) |
| 11.5.1 Programme planning, invitations | | Project personnel, Metsähallitus personnel, travels | High-quality programme |
| 11.5.2 Venue and catering | | LCs | Cost comparison documents , facilities booked |
| 11.5.3 Compiling material | | Project personnel, external service | High-quality material |
| 11.6 Selecting suitable blog and mobile solutions | Dec'12 | Development plan for communication (9.4), Metsähallitus personnel External service, working group | Information delivery development plan |
| 11.7 Call for offers for and purchasing the devices/solutions needed for the blog and mobile | Nov-Dec'12 | PM | Offer documents Devices purchased |
| 11.8 Compiling user rights for blog | Mar-Apr'13 | LCs | Agreements for user rights done (pictures |















| writers | | | etc) |
|---|------------|-------------------|---|
| 11.9 Linking and testing the mobile tags | Mar-Apr'13 | External service | Offer documents |
| vs. internet pages/event calend. | | | Links done |
| 11.10 Placing the mobile tags to | Summer '13 | External service | Offer documents, technology installed |
| attractions and field (information boards | | | |
| etc.) | | | |
| 11.11 Communication: Informing | Mar-Apr'13 | Project personnel | Press article (Vene –magazine etc), project web |
| launching the blog and mobile | | | pages |
| technology | | | |
| 11.12 Committing maintenance of the | Mar-Apr'13 | Marine forum | Forum-agreement document |
| blog and mobile technology | | | |















| Activity | Aim | | Expenses |
|---|-------------|---|--|
| 12. Enhancing the delivery of information (WP3), information boards | | | Estimated total of 62 000 € of which 60% Fin (70 pcs), 40% Swe (50 pcs) |
| Tasks | Schedule | Resources | Outcomes |
| 12.1 Planning implementation | Continuous | Project personnel | Project log frame Specific work plans with all the project participants, memos |
| 12.2 Selecting the suitable locations for information boards | Sep-Oct'12 | Development plan for information (9.4), Perämeren satamat 2010 –report, working group | Suitable locations agreed |
| 12.3 Open call for and selecting the producer of the map and material (text) for the information boards | Nov-Dec'12 | PM , HILMA –responsible in Metsähallitus | Offer documents |
| 12.4 Contracting with the productor of the map and texts | | PM | Contract |
| 12.5 Compiling map and material for the information boards | Nov-Dec'12 | External service Instructions for outlook (9.4) | Photos and map (+user rights) ready |
| 12.6 Lay-out and publishing the information boards | Jan-Feb'13 | External service Instructions for outlook (9.4) | Consistent lay out, information boards published |
| 12.7 Purchasing the frames for the information boards | Jan-Feb'13 | PM | Offer documents Information board frames ready |
| 12.8 Placing the information boards to the field | May-June 13 | External service | Cost comparison documents Information boards available at attractions |
| 12.9 Marking the information boards to the information system for service infrastructure (Reiska) | Autumn'13 | Metsähallitus personnel | Information boards marked in the Reiska information system |















| Activity | Aim Visitors are aware of the marine events and the information related to events is easily found. | | Expenses Working hours, other costs (13.4) | |
|--|---|--|--|--|
| 13. Enhancing the delivery of information (WP3), event calendar | | | | |
| Tasks | Schedule | Resources | Outcomes | |
| 13.1 Planning implementation | Continuous | Project personnel | Project log frame Specific work plans with all the project participants, memos | |
| 13.2 Surveying the suitable events and compiling the event calendar | Continuous | LCs | Events available and the awareness arisen | |
| 13.3 Updating and delivery of the event calendar | May-Aug'11, Apr'12, Apr'13 | LCs | Up-to-date calendar | |
| 13.4 Selecting the information delivery channels for event calendar (internet, mobile) | Mar-Apr'12 | Development plan for communication (9.4), external service, project personnel, working group | Suitable channel selected | |
| 13.5 Linking calendar to information delivery channel (see 11.7) | Mar-Apr'13 | External service, local coordinators | Calendar is available | |
| 13.6 Stabilizing the publication of the event calendar | Dec'13 | Marine forum | Forum-agreement document | |

| Activity | Aim | penses |
|-----------|-----|--------|
| , iourney | , | |















| 14. Harmonization and development of services (WP4); development plans of key marine attractions | are known owing to the at development plans define investments and potential | customer needs of the defined key marine attractions traction-specific developmental plans. These the responsibilities, timetables and resources of additional surveys needed for the management. | Estimated total 24 500 € of which 12 250 Fin, 12 250 Swe | |
|---|--|---|---|--|
| Tasks | Schedule | Resources | Outcomes | |
| 14.1 Planning implementation | Continuous | Project personnel | Project log frame Specific work plans with all the project participants, memos | |
| 14.2 Selection of key marine attractions | Nov '11 | Working group | Meeting memos | |
| 14.3. Surveying the current state of attractions services, customer needs and needs for development | Nov-Dec'11 (Pensaskari, Röyttä) Sep-Oct'12 Nov-Dec'12 | LCs Possible external services (consultant) management plans, strategies | Workshop memos Current situation surveyed | |
| 14.3.1 Trips to attractions | May'11-Apr'13 | Project personnell, working group, travels | Attractions surveyed | |
| 14.3.2 Stakeholder interviews | May'11-Apr'13 | LCs | Current situation surveyed Needs for development surveyed Common goals | |
| 14.4 Workshops to develop the marine attractions (5 pcs in Fin, 2 in Swe) | May'11-Apr'13 | LCs, travels, working group | Current situation surveyed Common goals set Commitment | |
| 14.3.1 Programme planning, invitations | May'11-Apr'13 | LCs | High-quality programme | |
| 14.3.2 Venue and catering | May'11-Apr'13 | LCs, external services | Cost comparison documents | |
| 14.3.3 Compiling material | May'11-Apr'13 | LCs | Workshop memos | |
| 14.5 Meetings with "steering group" of plan | May'11-Apr'13 | LCs | Participation in compiling plan Plan has acceptance and commiment to be implemented | |
| 14.6 Additional documents needed for the development plans, e.g. construction plans | Sep-Dec'12 | External service Project personnel | Offer documents Cost comparison documents Additional documents | |
| 14.7. Supporting project planning | Continuous | Project personnel | Project plans Meeting protocols | |
| 14.8 Communication | Following work shops | Project personnel | Press releases, TV, radio | |















| Activity | Aim | | Expenses |
|--|---|---|--|
| 15. Harmonization and development of services (WP4), harmonized service concepts for marine attractions and harbours | manner at attractions in Fi attractions implement con | luce and maintain the services in a cost effective inland and Sweden are known. The essential sistent service concepts. Different concepts are ctions as a tool for development. Attractions' service | Estimated total for work shops 8 000 € of which 4 000 Fin, 2 000 Swe |
| Tasks | Schedule | Resources | Outcomes |
| 15.1 Planning implementation | Continuous | Project personnel | Project log frame Specific work plans with all the project participants, memos |
| 15.2 Surveying the current situation of service concepts | Continuous | LCs, travels | Current situation surveyed |
| 15.3 Benchmarking trips for service concepts and trips with thematic content e.g. cultural heritage (6pcs) | Summer'12, Autumn'12, Winter'13 | Project personnel Development plans of the attractions (14.) | Best practices –report Commitment to maintain and manage services |
| 15.3.1 Programme planning, invitations | Spring'12, Autumn'12 | Project personnel | High-quality programme |
| 15.3.2 Venue and catering | Spring'12, Autumn '12 | LCs, external services | Cost comparison documents |
| 15.3.3 Travels and accommodation | Spring'12, Autumn'12 | External service, LCs | Cost comparison documents |
| 15.3.4 Compiling material | Spring 12, Autumn'12 | Project personnel | High-quality material |
| 15.4 Best practices –report | Nov'12-Apr'13 | Project personnel | Report |
| 15.5 Communication | Apr'13 (best practises report) After the trips | Project personnel | Press release, project web pages |















| Activity | Aim | | Expenses |
|--|--|---|--|
| 16. Harmonization and development of services (WP4); investments to the marine attractions (islands) | There are attractive attractions in Bothnian Bay area, of which services are of high quality. The services correspond to the needs and wishes of visitors. | | Estimated total 96 000 € of which 52 000 Fin, 44 000 Swe |
| Tasks | Schedule | Resources | Outcomes |
| 16.1 Planning implementation | Continuous | Project personnel | Project log frame Specific work plans with all the project participants, memos |
| 16.2 Selection of renovating work according to the development plans | Autumn 2011: Röyttä Winter 2011-12: Pensaskari, Sarvi Others? | Development plans of the attractions (14.) Project personnel, working group | Renovating work objects selected |
| 16.3 Call for offers/cost comparison for and selecting the deliverer renovating work/investments | 2012-2013 | PM, Metsähallitus personnell | Offer documents Cost comparison documents |
| 16.4 Contracting with the contractors | 2012-2013 | PM | Agreements |
| 16.5 Renovating work | Following 16.3 | External service | High-quality service structures |
| 16.6 Saving the renovating work to Metsähallitus estate database (Reiska) | Autumn '13 | Reiska- responsibles | Up-to-date information in Reiska- database |
| 16.7 Communication | During/after the investments | Project personnel | Visibility in media |















| Activity | Aim | | Expenses |
|---|--|---|--|
| 17. Harmonization and development of services (WP4), water transportation | The marine attractions are accessible also for visitors and locals that do not have an own boat. Customers' needs and wishes are known and the operational preconditions for scheduled water transportations are surveyed. | | Estimated total 24 000 € of which 16 000 Fin, 8 000 Swe |
| Tasks | Schedule | Resources | Outcomes |
| 17.1 Planning implementation | Continuous | Project personnel | Project log frame Specific work plans with all the project participants, memos |
| 17.2 Defining the routes for scheduled water transportation | Sep'11-Autumn'12 | Project personnel, working group, co-operation with the Coccolita – project, travels, development plans of key marine attractions (14.) | Selected routes regional workplans |
| 17.3 Open call for implementation of the scheduled water transportation | Jan-Feb'13 | PM | Offer documents |
| 17.4 Implementation of the scheduled water transportation | Summer'13 | External services | Scheduled water transportation |
| 17.5 Analysing the outcome and cost- effectivity of the routes | Autumn '13 | LC (Swe), external services | Feasibility study including transportation outcome and cost-effectivity analysis |
| 17.6 Communication | Continuous | Transportation companies, destinations, project partners, project personnel | Visibility in media |







